

# **SIPNA COLLEGE OF ENGINEERING & TECHNOLOGY**

## **AMRAVATI**

**An Autonomous Institute**

**Affiliated to Sant Gadge Baba Amravati University,  
Amravati, Maharashtra (India)**

**(Approved by AICTE, New Delhi and Recognized by DTE, Maharashtra)**

**(Accredited 'A+' Grade by NAAC)**



**Master of Business Administration (MBA)**

**Programme Scheme of Examination (SoE)**




**Department of Business Administration (MBA)**

**(Semester Pattern)**

**Effective from Academic Year 2026-27**

**Prepared By: Boards of Studies - Department of Business Administration (MBA)**

**Approved By: Academic Council - Sipna COET, Amravati**

			30-3-2026	1.1
<b>Chairman Board of Studies</b>	<b>Dean Academics</b>	<b>Chairman Academic Council</b>	<b>Date of Release</b>	<b>Version</b>



## 1. About the Department:

Established in the year 2008, Department of Business Administration in just a short span had made a mark for itself as a quality teaching – learning centre amongst the academic circle.

The department emphasizes on developing the individual and leadership skills of the students. The ultimate goal is to shape the leaders who can take up challenges with a *unique blend of innovation and confidence while dealing with the competitive business environment*. Department is an institution of excellence in management education that develops talented and proficient leaders with competence in entrepreneurship skills, moral values and social responsibilities. The multi-fold style of teaching includes theoretical, practical and extra-curricular activities which provides best learning ambience. The department is dedicated in imparting need based and value-based management education to develop talented managers to face future global challenges and align them to today's societal needs with dual or core specialization options in *Finance management (FM), Marketing management (MM), Human Resource Management (OBH), Operation Management (POM), Business Analytics (BA), International Business (IB) and Retail Management (RM)*.

Department is approved by AICTE, New Delhi & Government of Maharashtra with an affiliation to Sant Gadge Baba Amravati University, Amravati. It is one of the few ISO recognized institutions with an IAO accreditation. These leaders of tomorrow are given opportunities of exposure in respective field of their specialization in national companies to add their skilled value to meet the challenges of expanding economy. The business administration department continuously focuses on involving students in various extra-curricular activities to explore their hidden potentials. Activities like wall magazine, alumni talks, student development cells, industrial visits help them to develop their leadership and entrepreneurship skills. Department always strives hard to provide quality internship programs and placements for the career development along with the emphasis on Information and Communication Technology (ICT). It has an intake of 120 students per year which enables us to impart focused and quality education.



## 2. Institute Vision and Mission:

### Institute Vision:

To provide quality professional education and conducive environment to students to emerge as a model proficient institute.

### Institute Mission:

- To create scholarly and vibrant environment for professional excellence.
- To contribute to advancement of knowledge in basic and applied areas of engineering and technology.
- To be an institute of choice in the region by developing, managing and transferring contemporary technologies.
- To build mutually valuable terms with industry, society and alumni.

## 3. Department Vision & Mission:

### Department Vision:

To be prominent management department in the region by imparting quality professional education for creating reputed managers and entrepreneurs.

### Departmental Mission:

- To deliver quality education towards professional excellence.
- To expand the fundamental concepts, analytical and problem-solving competency of students.
- To provide contemporary learning environment that emphasizes managerial expertise in communication, teamwork, leadership, employability, and entrepreneurial skills.
- To prepare students with positive professional attitude and ethical values with spirit of social commitment.

Approved in.....  
Academic Council Meeting  
Dated:-...30/3/2026.....



#### 4. Key Features of Curriculum:

- Provision for Program Elective Courses (PEC), Ability Enhancement Courses (AE), Audit Courses (AUC), Floating Elective Courses (FEC), Open Elective (OE) in addition to program core courses (PCC).
- Mandatory internship of one semester (Sixth Months)
- Credits for Value education courses, Ability Enhancement Courses, Open Elective Courses, Internship and Project / Field Work.
- Interdisciplinary and multidisciplinary education through open electives.
- Provision for learning in online mode through Swayam / MOOCs / NPTEL / NISM/ etc. courses.
- Opportunity for learners to choose courses of their interest in all disciplines.
- Focuses on recognizing the functioning of business enterprises & exploring entrepreneurial opportunities.
- Emphasizes developing skills on critical thinking, business analysis, problem-solving and innovating solutions.

#### 5. Programme Outcomes:

**P01:** Recognize managerial tools and principles in practical business situations.

**P02:** Identify the problem area for effective business decision.

**P03:** Illustrate the ability in critical thinking, communication, and leadership skills for maximum industrial utility.

**P04:** Function effectively as an individual and part of a team in multidisciplinary setting.

**P05:** Execute the employability and entrepreneurship skills.

**P06:** Develop Professional, ethical responsibility and adhere to lifelong learning.

Approved in.....<sup>4th</sup>.....  
Academic Council Meeting  
Dated:-.....30/3/2026.....



**6. Programme Education Objectives:**

**PEO1:** Acquire the fundamental and advanced knowledge in management domain along with inter-disciplinary subjects to solve basic and complex industrial problems in different functional areas.

**PEO2:** Succeed in applying learned managerial skills to think critically and analyzing the business data for managerial effectiveness and decision making.

**PEO3:** Create and utilize the teams through effective communication, motivation, and leadership abilities for maximizing the usage of diverse skills of team member in the related context.

**PEO4:** Develop the knowledge about functioning of business environment for better employment and entrepreneurial opportunities by preserving the social and ethical responsibilities.

**7. Programme Specific Outcomes:**

**PSO1:** An ability to apply multidisciplinary knowledge, skills and right attitude necessary for professional development.

**PSO2:** An ability to demonstrate the practice of professional ethics through critical evaluation, problem solving and decision-making for social and environmental wellbeing.

**8. Semester wise credit distribution structure:**

**A. Definition of Credit:**

1 Hr. Lecture (L) per week	1 Credit
1 Hr. Tutorial (T) per week	1 Credit
2 Hours Practical (P) per week	1 Credit

  
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**B. Total Credits for the completion of M.B.A.:**

The total number of credits proposed for the two-year MBA degree is **102** as per the structure given below:

MBA Course	Number of Credits
<b>First Year</b> (Semester I and II)	<b>46</b>
<b>Second Year</b> (III and IV Semester)	<b>56</b>
<b>Total Credit</b>	<b>102</b>

**C. Semester Wise Credit Distribution Structure for Two Year PG Program with Dual or Core Specialization.**

Semester	I	II	III	IV	Total Credit	% Credit Allotment
PCC	23	23	4	-	50	49.01%
PEC	-	-	16	16	32	31.37%
FEC	-	-	-	4	4	3.92%
PROJ / FP	-	-	3	3	6	5.88%
INTR	-	-	6	-	6	5.88%
MOOC	-	-	-	3	3	3.92%
<b>Total Credit</b>	<b>23</b>	<b>23</b>	<b>29</b>	<b>27</b>	<b>102</b>	<b>100%</b>

Students can opt for any of the following as per the rules and regulations given by institute:

1. MBA with Dual or Core Specialization = Total 102 Credits

Approved in.....  
 Academic Council Meeting  
 Dated: 30/3/2026