

7 Marks Question (Unit I)

1. What is Perception? Why does perception fail?
2. Discuss how attitudes are formed?
3. Perception means what we think. Comment
4. Explain the term beliefs. How does it play an important role in an organization?
5. What are the values. How do they differ from attitude?
6. Describe how various principles of learning might be used in training programme.
7. What is your opinion about the merits of punishment?
8. Discuss the nature of attitude. How they form and how they change?
9. State and explain the foundation of individual behavior.
10. State and Explain the different models of individual behavior.

7 Marks Question(Unit II)

1. Why people join the group?
2. Define the term 'Group' What are the types of group?
3. Distinguish between formal and informal group.
4. Can group become teams? Justify your answer
5. What are the functions of group.
6. Explain the concept of group. State its techniques for improving group decision.
7. Explain the group problem solving techniques.
8. What are the factors influencing intergroup behavior?
9. How decision making be done?
10. Why informal group comes into existence?

7Marks Question(Unit III)

1. What are the steps involved in change process? Discuss
2. Explain characteristics of planned organizational change.
3. Explain in detail Kurt Lewin's Change model.
4. Comment on managing the change process to reduce resistance.
5. How to react for proactive change?
6. What is called as change agent?
7. How pressure on managers leads to change in organization?
8. Explain in detail the types of change in organization.
9. Discuss few reasons for resistance to change for organization.
10. Explain the target of planned organizational change.

7Marks Question(Unit IV)

1. What is power? How do you get it?
2. Contrast power tactics with power bases.
3. State the general dependency postulate. What does it mean?
4. What is coalition? When it is likely to develop?
5. What creates dependency? Give an applied example.
6. How power and politics are related with each other?
7. Define political behavior .Why this politics a fact of life in organization?
8. What factors contribute to political activity?
9. What is impression management?
10. What types of people are more likely to change in Impression Management
11. Define conflict? Differentiate between the traditional human relations and integrationist view of conflict.
12. Define conflict process in detailed.
13. Define conflict. How does it defer from completion?
14. Identify the structural (external) and personal (personal) factors that contribute to conflict.
15. Discuss the major forms of conflict in organizations.
16. Explain the conflict process in brief.
17. What are the styles of conflicts management? Discuss.
18. Discuss the differences between functional and dysfunctional conflicts
19. What are the disadvantages of conflict?
20. What are its advantages of conflicts?
21. What is the difference between functional and dysfunctional conflict?
22. What are the components in the conflict process model?
23. Under what condition might conflict be beneficial to group.
24. How could manager stimulate conflict in his or her department?
25. What is power? How does it differ from authority?
26. What are sources of power? How is power acquired in organizations?
27. What are the symbols of power? What are the symptoms of powerlessness?
28. Who is the most powerful person you know personally?
29. What is that makes the person so powerful?
30. What do you mean by organizational politics? Why do organizational politics emerge?
Discuss the measures to avoid organizational politics.

7Marks Question(Unit V)

1. Define effectiveness and efficiency
2. What do you understand by corporate governance?
3. Discuss various types of innovation?
4. How gender issues can be resolved?
5. Discuss the importance of management of gender issues in contemporary in Indian organization.
6. How creativity does plays a crucial role in organizational effectiveness.